



Briefing Book for Quarterly Board Meeting
Tuesday, January 25, 2011

The mission of the Southwest Corner Workforce Investment Board is to develop policies, oversee public funds, and procure services that will help employers and job seekers throughout Washington, Greene and Beaver counties. Job placement assistance, education, training and counseling will be offered in order to achieve a skilled workforce and economic development throughout the region.

Mr. Neil Bassi, Chairman

Washington, Greene & Beaver Counties, PA
SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

AGENDA

QUARTERLY BOARD MEETING
JANUARY 25, 2011, 8:30 AM – 10:30 AM

*** Note: This meeting will be conducted via conference call ***

Welcome and Roll Call
Board staff

Administrative, Fiscal and Monitoring Reports
Board Staff
(see pages 5-12)

Youth Council Report
Board Staff
(see pages 13)

Performance Reports
Board Staff
(see pages 14-50)

Industry Partnership Report
World Class Industrial Network

Public Comments

***** A form for board members to record votes and questions/comments concerning action items appears on page 51. To facilitate discussion, you are asked to complete this form prior to the meeting. If you cannot attend, please fax your signed, completed form to Jeffrey Nobili at 724-229-5086 by 12 PM on Monday, January 24. *****

A detailed table of contents appears on page 3.

For the 2011 quarterly meeting schedule and a list of board members, please refer to page 4.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

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SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ABOUT THE BOARD

The Southwest Corner Workforce Investment Board (SCWIB) was created in 1999 as a result of the Workforce Investment Act, a major piece of legislation that overhauled the nation's federally-funded employment and training programs. Board members – appointed by the commissioners of Washington, Greene and Beaver counties – represent employers, educational institutions, training providers, community based organizations, organized labor, and government.

The SCWIB meets quarterly at the Hilton Garden Inn at Southpointe in Canonsburg, PA. Meetings are open to the public. The meeting schedule for 2011 is:

Tuesday,
Jan. 25, 2011
8:30AM-10:30AM

Tuesday,
Apr. 26, 2011
8:30AM-10:30AM

Tuesday,
Jul. 26, 2011
8:30AM-10:30AM

Tuesday,
Oct. 25, 2011
8:30AM-10:30AM

Chairperson:

Mr. Neil Bassi

Charleroi Federal Savings

Ms. Linda Andrews
Pennsylvania Social Services Union,
Local
668 SEIU

Mr. Robert Bazant
Penn Commercial, Inc.

Ms. Darlene Bigler
Community Action Southwest

Ms. Joyce Blackburn
New Choices

Mr. Mark Carlson
Greene County Assistance Office

Ms. Loretta Castana
Douglas Education Center

Ms. Sue Conrady
Intermediate Unit One

Mr. Carl DeChellis
Housing Authority of Beaver County

Mr. Al Dworakowski
PGT Trucking Company

Mr. David Fox
Fox Motors

Ms. Judy Garbinski
Community College of Beaver County

Mr. Thomas Graney
Charleroi Federal Savings Bank

Ms. Linda Hall
Beaver County Office on Aging

Mr. Greg Hojdila
Western Central PA Electricians
Joint Apprenticeship & Training
Committee

Mr. Mark Hrutkay
Consol Energy

Dr. Joseph Iannetti
Pennsylvania Training Consultants

Ms. Lori Kaczmarek
PA Bureau of Vocational
Rehabilitation

Ms. Denise Kempa
Beaver County Career &
Technology Center

Mr. John McNay
McNay Management Company

Ms. Deborah Michetti
Heritage Valley Health
System

Ms. Paulette Miller
Beaver County Rehabilitation
Center

Mr. Terry Moyer
LW Miller Roofing

Mr. James Palmer
Corporation Economic
Development, Beaver County

Mr. William Polachek
Grand Residence

Mr. William Sember
Washington County Authority

Mr. Raymond Stockdale
Ruff Creek Central Store

Mr. Joe Stratico
PA Bureau of Workforce
Development Partnership

Mr. David Suski
Washington Greene County Job
Training Agency, Inc.

Mr. John Swiatek
Washington Wild Things
Baseball Club

Mr. A. J. Rick Vaccarelli
Heritage Box Company

Mr. Tim Veith
Beaver Valley Mall

Mr. George Warzynski
Plumbers Union 47

Mr. Dave Waugaman
WDVE Radio

Ms. Rhonda West
Ardex, Inc.

Mr. Frank Wilson
Housing Opportunities of
Beaver

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

Action Items:

- Approve the minutes from the last SCWIB board meeting (see pages 6-10).
- Review and accept the monitoring report prepared by the SCWIB's oversight coordinator (see pages 11-12).
- Review and accept the SCWIB's most recent fiscal report (distributed separately).

Update:

- The SCWIB will present an update about WIA at the meeting.
- The SCWIB is involved in several industry business partnerships created to address factors affecting the supply of and/or demand for labor in the region. Progress reports (distributed separately) are prepared quarterly.
- Briefing books are distributed electronically, via email, to save costs associated with printing and postage. If you would like a hard copy, please contact Linda Bell at 724-229-5083 or lbell@washingtongreene.org.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

MINUTES
OCTOBER 26, 2010

The October 26, 2010 meeting of the Southwest Corner Workforce Investment Board was held at the Hilton Garden Inn at Southpointe.

Board members in attendance:

Linda Andrews	Judy Garbinski	William Sember
Neil Bassi	Tom Graney	Joe Stratico
Darlene Bigler	Linda Hall*	Tim Veith
Joyce Blackburn	Greg Hojdila	David Waugaman*
Mark Carlson	Joe Iannetti	Rhonda West
Loretta Castana	Lori Kaczmarek	Frank Wilson
Sue Conrady*	Debi Michetti	
Carl DeChellis	James Palmer	

Board members who were absent but submitted proxy votes in advance:

Sue Conrady*	Linda Hall*	David Waugaman*
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Washington Greene County Job Training Agency, Inc. staff members in attendance:

Linda Bell	Ami Gatts	David Suski
Myra Bernhart	Dacia Mace	
Terri Cooley-Taylor	Jeffrey Nobili	

Title I providers and PA CareerLink staff members in attendance:

Patricia Brickner, PA CareerLink Site Administrator, Mon Valley
Barbara Cole, PA CareerLink Site Administrator, Greene County
Lisa Neil, Southwest Training Services, Inc.
Deborah Newton, Job Training for Beaver County, Inc.
Kate Skoff-Hendrickson, Job Training for Beaver County, Inc.
Nan Sninsky, PA CareerLink Site Administrator, Washington County
Dianne Stoner, PA CareerLink Site Administrator, Beaver County
Rich Strother, Job Training Agency for Beaver County

Guests in attendance:

Silvio Baretta, World Class Industrial Network
Nancy Davis, Westmoreland County Community College
Gretchen Kirby, Mathematica Policy Research
Anna Lisa Matri, Mathematica Policy Research

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

MINUTES (CONT.)

Wendy McCutcheon, Manpower
Jan Quailey, Greene County CTC
Wendy Scott, Manpower
Frank Staszko, BWDP
Rachel Zilcosky, Intermediate Unit One

Chairman Neil Bassi called the meeting to order at 8:32 AM and introduced board members and guests.

Mr. Bassi referred to the minutes on pages 6-9 of the 7/27/10 briefing book and asked for any comments or corrections. **Ms. Linda Andrews** noted an error on page 6: Toni Vallone's title should say SEIU. A motion to approve the minutes was offered by **Ms. Andrews** and seconded by **Mr. David Suski**; the motion carried.

Mr. Bassi asked **Ms. Linda Bell** to give the administrative report which included the following points:

- **Ms. Christine Enright**, director of PA Bureau of Workforce Development Partnership and a good friend to the Southwest Corner Workforce Investment Board, will be retiring after 39 years.
- Both Southwest Training Services, Inc. and Job Training for Beaver County ran very successful summer programs.
- Southwest Corner's "recovery" funds, the second year of allocations, have already been budgeted; none will be returned to the federal government.
- **Ms. Myra Bernhart** was acknowledged for all the work she has put into running the PA Way to Work program.
- The study conducted by Pennsylvania College of Technology – which **Mr. Silvio Baretta** will be discussing at the board meeting – was presented at a meeting of the Oil and Gas industry Partnership. Activities continue concerning the Marcellus Shale, including an education summit on October 29 at Waynesburg College.
- The PA CareerLink Beaver County will be having its grand opening on October 29 at its new location in the Beaver Valley Mall.
- The Southwest Corner is participating in a study being conducted by Mathematica Policy Research.

Ms. Bell asked for a motion to request a transfer of \$144,000 from the dislocated worker program to the adult program to meet increased demand for training eligible unemployed and underemployed adults. She noted that funding to the Southwest Corner was reduced by 3% this program year even though unemployment rates remain high. She explained that the plan is to supplement dislocated worker funds by requesting additional rapid response funds. **Dr. Joe Iannetti** made a motion to request the transfer from the state and **Ms. Joyce Blackburn** seconded; the motion carried.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

MINUTES (CONT.)

Ms. Bell said that approximately 3,300 adults will lose their unemployment benefits soon and the Southwest Corner needs to do whatever it can to help them find jobs. She introduced **Dr. Joe Iannetti** who discussed the “unemployment resolution” drafted by the SCWIB staff and distributed separately. He urged board members to pass this resolution so that the Southwest Corner WIB can stay focused on its mission of getting people back to work. **Ms. Joyce Blackburn** proposed amending paragraph 7 (concerning job readiness) to include references New Choices and other appropriate job readiness programs in service plans. **Ms. Darlene Bigler** asked how “unemployed” is defined and **Ms. Bell** said it means unemployment benefits have been exhausted. **Ms. Linda Andrews** asked if this includes people in training who have exhausted their benefits and **Ms. Linda Bell** responded affirmatively. **Chairman Bassi** asked for a motion to accept the “unemployment resolution” with paragraph 7 amended as proposed by **Ms. Blackburn**. **Dr. Joe Iannetti** made a motion and **Mr. David Suski** seconded; the motion carried.

Chairman Bassi asked **Ms. Myra Bernhart** to give a PA Way to Work update. She said 109 contracts had been written over a four month period, beginning May 17, 2010, and that 77 of the participants had retained their jobs, yielding a 70% retention rate. **Ms. Linda Andrews** asked how many individuals had been interviewed and **Ms. Bernhart** replied 200-250. **Ms. Andrews** and **Mr. David Suski** expressed concern about the low number of participants served. **Ms. Trish Brickner** noted that eligibility was limited to individuals with at least one child under 18 and **Dr. Joe Iannetti** noted that the target population – TANF recipients and individuals earning less than 235% of the federal poverty level – has a lot of barriers to employment. **Ms. Rhonda West** said that she thinks the problem is demand, with many companies, including her own, laying workers off. **Chairman Bassi** said we need to formally evaluate our results.

Chairman Bassi asked **Ms. Dacia Mace** to give the monitoring report which appeared on pages 10-11 of the briefing book. She said that the Dick Colyer, our state oversight coordinator, monitored the SCWIB September 21-22, and found some WIB members’ financial disclosure forms incomplete. She said she has been contacting WIB members to get these completed and intends to provide clearer instructions next time. **Chairman Bassi** asked for a motion to accept the monitoring report. **Ms. Loretta Castana** made a motion and **Mr. Tom Graney** seconded; the motion carried.

Chairman Bassi asked **Ms. Ami Gatts** to present the fiscal report which was distributed separately. She said she expects the stimulus money to be spent by December 2010. **Chairman Bassi** asked for a motion to accept the fiscal report. **Mr. Tom Graney** made a motion and **Mr. David Suski** seconded; the motion carried.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

MINUTES (CONT.)

Ms. Linda Bell reviewed the performance charts on pages 14-22 of the briefing book, including the Commonwealth's WIA Common Measure Quarterly Report, the combined WIA data report, the combined PA CareerLink data report, and the customer satisfaction survey results for employers and jobseekers. **Chairman Bassi** asked for a motion to accept the performance reports. **Ms. Darlene Bigler** made a motion and **Ms. Joyce Blackburn** seconded; the motion carried.

Chairman Bassi introduced **Mr. Silvio Baretta**, from World Class Industrial Network, and asked him to discuss the Southwest Pennsylvania Marcellus Shale Workforce Needs Assessment conducted by Penn College of Technology, results of which were distributed separately. He said the purpose of the study was to determine the types and numbers of jobs necessary for the development over the next five years of the Marcellus Shale in Beaver, Washington, Greene, Fayette and Westmoreland counties. **Mr. Greg Hojdila** noted that there are approximately 100 unemployed electricians and asked what they can do qualify for Marcellus Shale jobs. **Mr. Baretta** said the Oil and Gas Industry Partnership is a great forum for learning more about Marcellus Shale job opportunities.

Chairman Bassi introduced **Ms. Gretchen Kirby** and **Ms. Anna Lisa Mastri** from Mathematica Policy Research, Inc. and asked them to discuss the federal study in which the Southwest Corner is participating, outlined on pages 50-53 of the briefing book. **Ms. Kirby** explained that Congress mandated an evaluation of the Workforce Investment Act (WIA) of 1998 with the goal of improving programs and services. Southwest Corner was one of 30 WIBs selected randomly from the pool of 600 across the country. The study will look at three groups: the full WIA group, those receiving core/intensive services, and those receiving only core services, over a 12-18 month period of time. They will determine such things as whether the WIA system saves the government money over time. Mathematica will train staff at our local PA CareerLinks starting early this spring to collect data and then a sample of participants will be tracked to determine the impact of the program on their employment. The final report will be done in 2015.

Ms. Linda Bell opened the meeting for public comments. The following comments were made:

- **Ms. Kelly Scott** of Manpower said that the outlook for future hiring is promising.
- **Ms. Jan Quaily** of Greene County Career and Technology said that she is looking for WIB members to be on an advisory committee for the school.
- **Dr. Joe Iannetti** thanked the WIB for all the help to keep their trades and occupations, including cosmetology and culinary arts, on the state's high priority lists.
- **Ms. Loretta Castana** said she thinks the PA CareerLinks are doing a great job, noting that the target population is not always the easiest to serve.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

MINUTES (CONT.)

- **Ms. Linda Andrews** said that she works with unemployed people in her labor union and they all want to work.
- **Ms. Gretchen Kirby** said that there is a huge learning curve when implementing new programs and it takes time to figure out what facilitates or hinders their effectiveness.
- **Ms. Joyce Blackburn** said that she only ever hears great things about the four PA CareerLinks in our area.

Mr. Tom Graney adjourned the meeting at 10:20 AM.

These minutes were prepared by Dacia Mace.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**ADMINISTRATIVE, FISCAL & MONITORING REPORTS**

RISK ASSESSMENT SCORES – PROGRAM YEAR 2010

NAME	DATES	AMOUNT	TITLE	SCORE
Intermediate Unit	7/1/10-9/30/10	8,038	EARN	0
Job Training of Beaver County	7/1/10-6/30/11	638,095	WIA/ADULT/DW	8
Job Training of Beaver County	7/1/10-6/30/11	424,977	YOUTH/TANF	8
Job Training of Beaver County	7/1/10-6/30/11	655,856	EARN	8
Job Training of Beaver County	7/1/10-4/30/12	24,781	Health Care AGA	0
Job Training of Beaver County	7/1/10-9/30/10	36,550	Youth 10% WAY to WORK	0
Job Training of Beaver County	10/1/09-6/30/11	43,000	RAPID RESPONSE	0
Job Training of Beaver County	5/17/10-9/30/10	98,900	WAY to WORK	0
Keystone Development Partnership	7/1/10-6/30/11	10,000	Industry Partnership-Match Transportation and Logistic	0
Southwest Training Services	7/1/10-6/30/11	845,848	ADULT/WIA	15
Southwest Training Services	7/1/10-6/30/11	563,342	YOUTH/TANF	8
Southwest Training Services	10/1/09-6/30/11	57,000	RAPID RESPONSE	0
Southwest Training Services	7/1/10-9/30/10	48,450	YOUTH WAY TO WORK	0
Southwest Training Services	7/1/10-4/30/12	24,781	Health Care AGA	0
Southwest Training Services	5/17/10-9/30/10	131,000	WAY TO WORK	0
Southwest Training Services	7/1/10-6/30/11	7,500	YOUTH MINING CAMP	0
United Mine Workers of America	7/1/10-6/30/11	142,500	Industry Partnership-Mining	0
World Class Industrial Network	7/1/10-6/30/11	88,000	Industry Partnership-Training Mgmt	
World Class Industrial Network	7/1/10-6/30/11	194,750	Industry Partnership-Management	0

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ADMINISTRATIVE, FISCAL & MONITORING REPORTS

RISK ASSESSMENT WORKSHEET

Site: _____

Date Last Monitored: _____

Risk Factors	Total Score
Was there a change in provider's personnel or practices since last on-site review?	
What is the structure for provision of services?	
Is there any history of disallowed costs?	
What is the extent of recent audit or monitoring findings?	
What is the Contractor's share of the local area's WIA allocation?	

SCORING SYSTEM FOR RISK ASSESSMENT

Was there a change in provider's personnel or practices since last on-site review?

- 15 points = Extensive change
- 8 points = Some change, not extensive
- 0 points = Little or no change

What is the structure for provision of services?

- 10 points = No services are provided directly by the contractor
- 5 points = Contractor provides some services and purchases some services
- 0 points = Contractor's staff provides all or nearly all services directly

Is there any history of disallowed costs?

- 20 points = More than one instance of disallowance
- 15 points = A single instance of disallowance
- 0 points = No disallowances have occurred

What is the extent of recent audit or monitoring findings?

- 25 points = Substantial audit or monitoring findings within the past two years
- 20 points = Some audit or monitoring findings within the past two years
- 0 points = No audit or monitoring findings within the past two years

What is the contractor's share of the local area's WIA allocation?

- 15 points = More than 25% of the LWIA's allocation
- 8 points = 10% o 25% of the LWIA's allocation
- 0 points = Less than 10% of the LWIA's allocation

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

YOUTH COUNCIL REPORT

Action Items:

- Authorize the SCWIB staff to issue an RFP for youth programs (distributed separately), as recommended by the Youth Council.

Updates:

N/A

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

Action Items:

- Review and accept the Commonwealth's WIA Common Measures Quarterly Report for the Southwest Corner (see page 15).
- Review and accept the combined WIA data report (see pages 16-20).
- Review and accept the combined PA CareerLink data report (see page 21).
- Review and accept the customer satisfaction survey results for business customers and jobseekers for the most recent quarter (see pages 22-23).

Updates:

- The PA CareerLink operators and Title I providers prepare quarterly reports summarizing their activities related to staff development, service delivery, and community linkages (see pages 24-50).

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

WIA COMMON MEASURES PERFORMANCE REPORT
 JULY 1, 2010-SEPTEMBER 30, 2010

Measure	Southwest Corner WIA		
	Negotiated Level	Actual Level	Percent Level Achieved
Adult Entered Employment Rate ¹	85%	85.71%	100.84%
Adult Retention Rate ²	88%	82.76%	94.04%
Adult 6-Month Average Earnings	\$12,500	\$13,520	108.16%
Dislocated Worker Entered Employment Rate ¹	90%	92.31%	102.56%
Dislocated Worker Retention Rate ²	93%	84.38%	90.73%
Dislocated Worker 6-Month Average Earnings	\$16,250	\$18,105	111.42%
Youth Degree/Certificate Attainment Rate ³	65%	66.67%	102.56%
Youth Literacy/Numeracy Rate ⁴	70%	78.57%	112.24%
Youth Placement Rate ³	54%	100.00%	185.19%

of measures met or exceeded: 9*

Number of measures not met: 0

Overall performance: MET**

¹ The Entered Employment Rate represents performance outcomes for individuals exiting WIA programs from October 1, 2009 through December 31, 2009.

² The Retention Rate represents performance outcomes for individuals exiting WIA programs from April 1, 2009 through June 31, 2009.

³ The Youth Degree/Certificate Attainment Rate and Youth Placement Rate represent performance outcomes for individuals exiting WIA programs from October 1, 2009 through December 31, 2009.

⁴ The Literacy/Numeracy Rate for local areas reflects only the data for those who would have reached one year literacy/numeracy attainment date, regardless of date of exit (July 1, 2009 to September 30, 2009), AND those who remain in WIA, still basic skills deficient, that complete a second year (initial start July 1, 2008 to September 30, 2008) AND that complete a third year (initial start July 1, 2007 to September 30, 2007).

* A designation of "met" on a specific measure requires an actual level that is at least 80% of the negotiated level.

** For federal reporting a determination of overall performance by local workforce investment area is required. The following criteria was applied. All negotiated level attainment levels for each program funding (Adult, DW, and Youth) performance measures was averaged.
 EXCEEDED - If the average negotiated level attainment exceeded 100% for each program, and there were no individual performance outcomes that were not met
 NOT MET - If the average of two program funding streams negotiated attainment was less than 80%
 MET - Does not qualify for EXCEEDED, and averaged 80% or better attainment of negotiated levels for two of three program funding streams

Source: Center for Workforce Information and Analysis, Pennsylvania Department of Labor and Industry

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**COMBINED WIA DATA REPORT
JULY 1, 2010 – DECEMBER 31, 2010

Adults

	Staff Assisted Core			Intensive ¹			Training								
	Enrolled	Exited	Employed	Enrolled	Exited	Employed	OJT				ITA				
							Enrolled	Completed	Exited	Employed	Enrolled	Completed	Exited	Employed	
Washington/Greene	75	58	56	22	2	1	0	0	0	0	0	16	13	5	5
W/G ARRA	0	0	0	0	0	0	0	0	0	0	0	12	12	4	4
Beaver	56	18	15	3	0	0	0	0	0	0	0	41	19	9	9
Beaver ARRA	0	0	0	0	0	0	0	0	0	0	0	20	14	6	3
TOTAL	131	76	71	25	2	1	0	0	0	0	0	89	58	24	21

Dislocated Workers

	Staff Assisted Core			Intensive ¹			Training							
	Enrolled	Exited	Employed	Enrolled	Exited	Employed	OJT				ITA			
							Enrolled	Completed	Exited	Employed	Enrolled	Completed	Exited	Employed
Washington/Greene	10	2	2	48	24	23	3	0	0	0	14	5	2	2
W/G ARRA	0	0	0	0	0	0	0	0	0	0	31	29	15	14
Beaver	30	13	13	0	0	0	0	0	0	0	31	10	4	4
Beaver ARRA	0	0	0	0	0	0	0	0	0	0	32	27	16	15
TOTAL	40	15	15	48	24	23	3	0	0	0	108	71	37	35

Key: OJT=on the job training; ITA=individual training account

¹ All individuals enrolled in training are also enrolled in intensive services; however, they are omitted from the "Intensive" column to prevent double counting in all funding streams.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

COMBINED WIA DATA REPORT (CONT.)

JULY 1, 2010 – DECEMBER 31, 2010

Number of Customers who Received Training² by Industry Cluster

	Energy ³		Logistics and Transportation ³		Metals and Metal Fabrication ³		Health ³		Construction ³		Other		Total
	#	%	#	%	#	%	#	%	#	%	#	%	
Washington/Greene	9	27%	1	3%	0	0%	14	42%	7	21%	2	6%	33
W/G ARRA	6	17%	3	8%	2	6%	8	22%	3	8%	14	39%	36
Beaver	9	17%	4	8%	3	6%	15	28%	4	8%	18	34%	53
Beaver ARRA	0	0%	1	8%	0	0%	4	31%	4	31%	4	31%	13
TOTAL	24	18%	9	7%	5	4%	41	30%	18	13%	38	28%	135

Percentage of customers receiving training in priority industry clusters: 72%

Rapid Response – Trade Adjustment Assistance (TAA) Act referrals

	Staff Assisted Core			Intensive ¹			Training – TAA funded							
	Enrolled	Exited	Employed	Enrolled	Exited	Employed	OJT				ITA			
							Enrolled	Completed	Exited	Employed	Enrolled	Completed	Exited	Employed
Washington/Greene	0	0	0	8	1	1	0	0	0	0	63	31	18	14
Beaver	0	0	0	0	0	0	0	0	0	0	22	0	2	2
TOTAL	0	0	0	8	1	1	0	0	0	0	85	31	20	16

Trade Act – Participants and Costs

	# of Individuals Enrolled in Training	Total Cost
Beaver	13	\$243,585
Greene	0	\$0.00
Mon Valley	25	\$321,555
Washington	2	\$29,340
TOTAL	40	\$594,480

Key: OJT=on the job training; ITA=individual training account

¹ All individuals enrolled in training are also enrolled in intensive services; however, they are omitted from the "Intensive" column to prevent double counting in all funding streams.² Training includes classroom-based instruction underwritten by WIA individual training accounts (ITAs) and on-the-job training funds.³ Priority industry cluster for Southwest Corner Workforce Investment Area (SCWIA)

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

COMBINED WIA DATA REPORT (CONT.)
JULY 1, 2010 – DECEMBER 31, 2010

AGA Health Care Grant¹

	Training							
	OJT				ITA			
	Enrolled	Completed	Exited	Employed	Enrolled	Completed	Exited	Employed
Washington/Greene	0	0	0	0	5	2	0	0
Beaver	0	0	0	0	3	0	0	0
TOTAL	0	0	0	0	8	2	0	0

¹ This funding is utilized for ITAs and OJTs. Individuals are also enrolled into Intensive services under WIA.

Rapid Response – not including TAA referrals

	Staff Assisted Core			Intensive ¹			Training									
	Enrolled	Exited	Employed	Enrolled	Exited	Employed	OJT				ITA					
							Enrolled	Completed	Exited	Employed	Enrolled	Completed	Exited	Employed		
Washington/Greene	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Beaver	3	2	2	0	0	0	0	0	0	0	0	16	10	4	4	4
TOTAL	3	2	2	0	0	0	0	0	0	0	0	16	10	4	4	4

Rapid Response/ARRA

	Staff Assisted Core			Intensive ¹			Training							
	Enrolled	Exited	Employed	Enrolled	Exited	Employed	OJT				ITA			
							Enrolled	Completed	Exited	Employed	Enrolled	Completed	Exited	Employed
Washington/Greene	0	0	0	0	0	0	3	0	0	0	14	12	5	4
Beaver	0	0	0	0	0	0	102	100	102	100	0	0	0	0
Total	0	0	0	0	0	0	105	100	102	100	14	12	5	4

* Allegheny Ludlum has identified OJT participants; actual number of enrollees will depend on available funding.

Key: OJT=on the job training; ITA=individual training account

¹ All individuals enrolled in training are also enrolled in intensive services; however, they are omitted from the "Intensive" column to prevent double counting in all funding streams.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**COMBINED WIA DATA REPORT (CONT.)
JULY 1, 2010 – DECEMBER 31, 2010Youth Enrollment¹

	In-School Youth	Out-Of-School Youth	TOTAL
Washington/Greene	120	58	178
W/G ARRA	62	51	113
Beaver	28	28	56
Beaver ARRA	66	29	95
TOTAL	276	166	442

In-School Youth

	Total Enrollment ¹	Total Exits ²	Performance measures for those exited last quarter			
			Exited Youth	Entered Employment/Military	Entered Education	Degree or Certificate
Washington/Greene	120	10	10	4	5	9
W/G ARRA	62	62	0	0	0	0
Beaver	28	10	9	3	5	8
Beaver ARRA	66	66	0	0	0	0
TOTAL	276	148	19	7	10	17

Out-of-School Youth

	Total Enrollment ¹	Total Exits ²	Performance measures for those exited last quarter					
			Exited Youth	Entered Employment/Military	Entered Higher Education	Degree or Certificate	Literacy-Numeracy Needed ³	Literacy-Numeracy Achieved ³
Washington/Greene	58	11	8	3	1	7	4	4
W/G ARRA	51	39	0	0	0	0	0	0
Beaver	24	15	9	4	0	7	4	2
Beaver ARRA	29	29	0	0	0	0	0	0
TOTAL	162	94	17	7	1	14	8	6

¹ Youth Enrollment reflects total number of youth served since July 1, 2010² Total Exited reflects total number of youth exited since July 1, 2010³ Literacy/Numeracy for "Needed" reflects out-of-school youth (OOSY) who were basic skills deficient on enrollment and scoring below 8.9 in reading and/or math.) "Achieved" reflect those OOSY who needed to obtain an increase, retested and achieved the increase within one year.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

COMBINED WIA DATA REPORT (CONT.)

JULY 1, 2010 – DECEMBER 31, 2010

TANF Youth

	Enrollment	Work Experience	Adelphia	Other Programs
Washington/Greene	43	43	n/a	0
W/G TANF Contingency	86	86	n/a	0
Beaver	6	0	6	0
Beaver TANF Contingency	85*	85	0	0
TOTAL	220	214	6	0

* Paid fringe benefits under regular TANF

Regional Career and Education Partnership (RCEP) Grant

	Youth Served: In-School	Youth Served Out-of-School	Youth in Paid Work Experiences/ Internships	Number of Industry Related Events	Number of Outreach Activities
Washington/Greene	3024	158	239	15	52
Beaver	1160	69	195	6	15
TOTAL	4184	227	434	21	67

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**COMBINED PA CAREERLINK DATA REPORT
JULY 1, 2010 – DECEMBER 31, 2010

Jobseeker Services

	Enrolled in System ¹	Attended Workshop ³	Utilized Center ³	Unemployment Compensation ³
Washington	2032	316	4332	688
Greene	953	75	5684	222
Beaver	2042	374	6583	288
Mon-Valley ²	1192	133	5764	146
TOTAL	6219	898	22363	1344

Business Services

	New Employers ¹	Job Orders ¹	Info Phone Calls ³	CareerLink Orientations ³	Visits ³	LMI ³
Washington	108	595	813	20	242	435
Greene	18	222	410	9	55	995
Beaver	305	556	3576	259	1186	219
Mon-Valley ²	36	412	1807	120	152	858
TOTAL	467	1785	6606	408	1635	2507

Business Services: Number of Contacts⁴ by Industry Cluster (Note: This is not a cumulative report; it is reported on a quarterly basis.)

Site	Energy		Logistics and transportation		Metals and Metal Fabrication		Health Care		Construction		Other		Total
	#	%	#	%	#	%	#	%	#	%	#	%	#
Washington	94	16%	27	5%	81	14%	85	14%	25	4%	281	47%	593
Greene	137	42%	37	11%	28	8%	22	7%	40	12%	66	20%	330
Beaver	4	2%	19	8%	49	22%	28	12%	18	8%	108	48%	226
Mon Valley	30	4%	103	13%	74	9%	86	11%	106	13%	396	50%	795
TOTAL	265	14%	186	10%	232	12%	221	11%	189	10%	851	44%	1944

Percentage of contacts in key clusters, combined: 56%

¹ Source: PA CareerLink operating system statistics (www.paworkforce.state.pa.us) and CWDS ad-hoc reports. The jobseeker's or employer's address determines which county receives credit for enrollment and job orders.

² Statistics for this site are not broken out on the PA CareerLink operating system.

³ These data are collected and compiled by each site.

⁴ The definition of a "contact" varied among sites.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

CUSTOMER SATISFACTION SURVEYS: BUSINESS CUSTOMERS

PA CAREERLINK

Business Satisfaction Survey

Year: 2010 Quarter: 4th # of Surveys: 54

Scale for questions 1 through 7:

Strongly disagree 1 2 3 4 5 Strongly agree

1) Staff assisted me in a professional manner.

Wash.: 4.3 Greene: 4.8 Beaver: 4.9 MV: 5 System-wide: 4.8

2) Staff was helpful and knowledgeable.

Wash.: 4.3 Greene: 4.8 Beaver: 4.9 MV: 5 System-wide: 4.8

3) Staff helped me to locate qualified workers.

Wash.: 4.3 Greene: 4.2 Beaver: 4.5 MV: 4.5 System-wide: 4.3

4) I was satisfied with the services I received.

Wash.: 4.2 Greene: 4.7 Beaver: 4.8 MV: 4.8 System-wide: 4.7

5) I would list future job orders on the PA CareerLink website.

Wash.: 4.3 Greene: 4.7 Beaver: 4.9 MV: 4.8 System-wide: 4.7

6) I would recommend PA CareerLink to others.

Wash.: 4.3 Greene: 4.6 Beaver: 4.9 MV: 4.8 System-wide: 4.7

7) Overall experience at PA CareerLink?

Wash.: 4.2 Greene: 4.7 Beaver: 4.7 MV: 4.8 System-wide: 4.7

8) How could we improve your experience at PA CareerLink?

(sample comments from across the system)

- Satisfied with services
- Additional info. on UC issues
- Disappointed with turnout for recruitment event but not surprised given time of year
- Better screening
- More marketing
- Better applicants
- More people – kidding
- Improve the website

9) What are your company's needs in addition to hiring?

(sample comments from across the system)

- Additional staffing
- More applicants; applicants are horrible
- Testing and training
- Retention
- Enjoy the HREA group
- Updates on employment law and related issues

10) Number of new business customers, by site:

Wash.: 0 Greene: 3 Beaver: 3 MV: 4 System-wide: 10

11) Number of returning business customers, by site:

Wash.: 6 Greene: 18 Beaver: 15 MV: 4 System-wide: 43

12) Average number of visits per returning business customer in the past month, by site:

Wash.: 1 Greene: 3 Beaver: 3 MV: 2 System-wide: 2.63

13) Number of business customers using other employee recruitment methods (system-wide):

12	Staffing agency	33	Newspaper ads
19	Online job boards	27	Personal referrals
35	Employees' referrals	7	Community group
3	Other:		

14) Which of these method(s) do you find most effective?

Newspaper ads are best method for low volume hiring; job fairs; internet;

CareerLink

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

CUSTOMER SATISFACTION SURVEYS: JOBSEEKERS

PA CAREERLINK

Jobseeker Satisfaction Survey

Year: 2010 Quarter: 4th # of Surveys: 350

Scale for questions 1 through 7:

Strongly disagree 1 2 3 4 5 Strongly agree

1) I was greeted quickly and professionally.

Wash.: 4.5 Greene: 4.9 Beaver: 4.9 MV: 4.7 System-wide: 4.7

2) Staff was helpful and knowledgeable.

Wash.: 4.9 Greene: 4.9 Beaver: 4.9 MV: 4.9 System-wide: 4.7

3) Job postings of interest to me are on PA CareerLink website.

Wash.: 4.2 Greene: 4.4 Beaver: 4.7 MV: 4.0 System-wide: 4.2

4) Services and resources were explained clearly.

Wash.: 4.8 Greene: 4.8 Beaver: 4.9 MV: 4.5 System-wide: 4.7

5) I was satisfied with the services that I received.

Wash.: 4.5 Greene: 4.8 Beaver: 4.9 MV: 4.5 System-wide: 4.6

6) I would recommend PA CareerLink to others.

Wash.: 4.8 Greene: 4.8 Beaver: 4.9 MV: 4.5 System-wide: 4.7

7) Overall experience at PA CareerLink?

Wash.: 4.8 Greene: 4.8 Beaver: 4.9 MV: 4.4 System-wide: 4.6

8) How could we improve your experience at PA CareerLink?

(sample comments from across the system)

- All services are readily accessible
- Everything is good
- Parking
- It was an educational experience
- Very helpful and thorough
- Don't change a thing
- Keep doing what you have already perfected
- Need basic computer skills, health insurance until employed, resume
- Staff was helpful and knowledgeable about the services/jobs at CareerLink
- Helped understanding a computer and how to job search online

9) Number of new customers, by site:

Wash.: 66 Greene: 16 Beaver: 32 MV: 28 System-wide: 142

10) Number of returning customers, by site:

Wash.: 20 Greene: 29 Beaver: 22 MV: 137 System-wide: 208

11) Average number of visits per returning customer in the past month, by site:

Wash.: 2 Greene: 3 Beaver: 12 MV: 9.0 System-wide: 7.8

12) Number of customers using other job search resources (system-wide):

<u>43</u> Staffing agency	<u>166</u> Newspaper ads
<u>102</u> Online job boards	<u>119</u> Personal connections
<u>103</u> Employer websites	<u>8</u> Community group
<u>4</u> Other: <u>Monster</u> ; <u>friend</u> ; <u>self</u>	

Veteran Services (Greene only): 8 Surveys; 4.75 average

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES
JULY 1, 2010 – DECEMBER 31, 2010

System-Wide

- Site administrators from across the region met with the **Mathematica Research** staff at Southpointe's Waynesburg University Facility on October 25 to discuss the national WIA evaluation involving the Southwest Corner.
- Staff from several local PA CareerLinks participated in the **Tri-County Oil and Gas Workforce Summit** at Waynesburg University on October 29.
- Site administrators from across the region attended the **quarterly SCWIB meeting** on October 26.
- PA CareerLink staff from across the region participated in **Commonwealth Workforce Development System webinars** during the fall. Topics included jobseeker-related services, employer-related services, eligible training provider list services and tasks, and data administration and analysis.

PA CareerLink Beaver County

General

- We welcomed a new associate partner – **Neighbor Works of Western PA** – in October. Their staff is now onsite Mondays and Fridays. Neighbor Works offers financial literacy workshops, budgeting classes, debt management services, and credit checks. All services are free and there are no eligibility requirements.
- **New Horizons Computer Learning Center**, located in Pittsburgh, has partnered with us and is now offering free Microsoft Office workshops once a month in our computer lab.
- We hosted three **externs and interns** from CCBC's MS Office Application Certificate Program and PTI's Business Program. They all worked in our Career Resource Center and assisted with several projects.
- On October 29, area officials, agency representatives, and the general public gathered in front of our new facility in the Sears Wing of the Beaver Valley Mall for a **Relocation Celebration and Ribbon Cutting Ceremony**. The event highlighted the advantages of the new facility's central location and the collaborative workforce and career services offered onsite to jobseekers and employers by nineteen Beaver County partners. Speakers included Beaver County Commissioner and Chairman Tony Amadio, Commissioner Joe Spanik, and Congressman Jason Altmire all of whom acknowledged PA CareerLink's important mission, especially during tough economic times. Tours and refreshments were provided.
- We hosted the quarterly **PA CareerLink supervisory meeting** on September 22, for program supervisors whose agencies are partnered with PA CareerLink.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

Staff Development

- Our staff participated in a **veterans webinar** on November 18. Topics included Title 38 chapters 41 and 42, VLP 07-10, and roles and responsibilities of the positions/classifications and their integration into the PA CareerLink system.
- Several staff members attended **case management training** at the PA CareerLink on December 3. The session was facilitated by Scott Gennell, GED instructor for Adult Literacy Action at CCAC.
- Our PA CareerLink program supervisor, Alisa Gilson, attended a full-day **ad-hoc training** session conducted by Barbara Cole, PA CareerLink Greene County site administrator, at the PA CareerLink Washington County on December 17.
- On October 5, Amber Angel-Hajos conducted in-service training for staff about the **paramedic and certified nursing assistant training programs** jointly run by PA CareerLink and CCAC. CCAC has received a grant to offer veterans and their spouses free tuition and books.
- On October 19, Gail Steck, **vocational rehabilitation** supervisor, conducted in-service training for staff about the definition of disability from the Americans with Disability Act (ADA); select work-related legislation concerning persons with disabilities; myths, misconceptions, and realities of disability; disability access symbols; tips for effective communication with hard of hearing people; and assistive devices.
- On October 19, Tammy Grzelka, counselor, conducted in-service training for staff about **Neighbor Works of Western PA's** services, including free credit score reports, foreclosure prevention, homebuyer information, budgeting, and credit restoration.
- Community College of Beaver County staff provided a cross information training for our staff about the **Broadband Training Program** which prepares individuals for entry level positions as cable/satellite technicians, computer network installers, phone systems technicians, and security systems technicians.

Service Delivery

- We processed 3,560 walk-in customers at our **new central location in the Beaver Valley Mall** this quarter.
- In November, we hosted 17 **employer recruitment events** resulting in 193 referrals, record numbers for us.
- We participated in the **Penn State Beaver Internship & Networking Fair** on October 27, sharing information about PA CareerLink® services and our internship opportunities.
- On December 2, we hosted a **Rapid Response** session for transcriptionists from Heritage Valley Health Systems who lost their jobs when they were outsourced to India.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

PA CAREERLINK SITE UPDATES (CONT.)

- On December 14, our staff made presentations about the **benefits of hiring workers with disabilities** during sessions sponsored by Vocational & Psychological Services which received a grant to provide job coaching services in Beaver County.
- Our local veterans employment representative helped promote and refer veterans to an event entitled, “**Positioning your business for future growth**” on December 21 in Pittsburgh. The event was open to veterans who are interested in starting or expanding a small business.
- **Community College for Beaver County** held two recruitment events at our center: a Table Games Training Career Fair on December 3 to recruit participants for the Casino Dealer Training Program offered at their Southpointe facility; and an informational session on December 9 to promote their Broadband Training Program.
- We hosted the following employer recruitment events onsite this quarter:

COMPANY	NUMBER OF RECRUITMENT EVENTS	NUMBER OF REFERRALS	NUMBER OF HIRES
Adecco	4	31	10
Beaver County Transit Authority	1	8	
Callos	9	65	
Gaurdsmark	2	15	
Gregg	8	94	15
KBS Building Services	1	13	
Liken	3	34	2
Staffmark	11	107	50
TOTAL	39	367	77

- The following **new employers** registered on the CWDS this past quarter (*asterisk denotes a PA targeted industry cluster*):
 - Accommodations and Food Service
 - Sal's Ristorante And Bar
 - Subway Restaurant
 - The Coffee Buzz, Inc.
 - Administrative and Support and Waste Management and Remediation Services
 - Raccoon Township
 - Construction
 - Chrisellie Corp
 - Cutrona Heating Co.
 - Nick Istock, Inc.
 - Roto Rooter of Beaver County

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Team Fishel
- Tri-State Formed Foundations, Inc.
- o Educational Services
 - Big Beaver Falls Area School District
 - Riverside Beaver County School District
- o Finance and Insurance
 - Beaver Valley Federal Credit Union
- o Health Care and Social Assistance
 - Avada Hearing and Balance Center
- o Information
 - The Cellular Connection
- o Manufacturing*
 - S I Funeral Services
 - IPSCO DNU Koppel Tubulars, LLC
 - Keystone Manufacturing Inc.
 - Kravitch Machine Company
- o Professional, Scientific, and Technical Services
 - EmployShare, Inc.
 - J P Hudson & Associates, Inc.
 - Ram Acoustical Corporation
- o Retail Trade
 - Center Exit Tire, LLC
 - Deb Shops Monaca
 - Roomful Express
 - Wright Chevrolet in Ambridge
 - Midland Auto Sales
 - Dollar General Baden
 - Macy's Beaver Valley Mall
- o Transportation and Warehousing (Category 48)*
 - Access Services Group inc.
- o Wholesale Trade
 - Meiter's Specialty Sales
- o Other
 - IBEW Local 712
 - Villa St. Joseph

Community Linkages

- Jennifer Onuska, PA CareerLink specialist, is now part of the **Beaver County Jail Task Force** working on providing services to those transitioning out of incarceration.
- Our site administrator has accepted a position on **Pittsburgh Technical Institute's Business Administration Program Advisory Board** which provides input on current and future industry trends.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Our staff attended the **Advanced Manufacturing Career Collaborative (AMC²)** meeting on October 22 at Robert Morris University in Moon Township. Speakers included: Silvio Baretta, Southwest PA Oil & Gas Industry Partnership Project manager from World-Class Industrial Network, LLC (WIN), who covered the topic of Marcellus Shale and its impact on the manufacturing community of Southwest Pennsylvania; Dan Fogarty, director of the PA Center for Advanced Manufacturing Careers, who highlighted strong manufacturing industry partnerships across the state; LaRoux Gillespie, board member of the Society of Manufacturing Engineers; and Daniel Webb, from New Century Careers, who presented an overview of the activities, challenges and successes of four unique industry partnerships from across the United States.
- Our business services staff participated in **Beaver County Chamber of Commerce's** weekly "Breakfast Club" meetings at Panera Bread in Monaca to promote our services and network with local employers.
- Our PA CareerLink program supervisor has accepted a position on the **Beaver County Human Services Forum Board** which meets monthly to discuss services and referrals.
- Our PA CareerLink program supervisor attended a Project WaterWays/Western PA CareerLinks/WIB update meeting on October 13 at **PA American Water** in McMurray.
- Our staff participated in two **Transportation and Logistics Industry Partnership** conference calls to discuss training plans, youth programming and the web site.
- Our site administrator attended a **Penn State Advisory Board** meeting on November 19. Topics included internships and mentoring programs for PSU students.
- Our site administrator attended a **Southwest Corner Local Management Committee** meeting on November 22.

PA CareerLink Greene County

Staff Development

- On October 25, Nancy Davis from Greene County Educational Center of Westmoreland Community College presented information to our staff about the new **Roustabout training**, a free 4-week program offered to eligible individuals at their Greene County location.
- Barbara Cole, site administrator, attended a **diversity training webinar** on October 26.
- Barbara Cole conducted **ad-hoc networking meetings** with administrators and supervisors from other PA CareerLink centers on November 5 and December 17.
- Bernadette Adams from Washington Greene County Job Training Agency conducted an informational session about the **EARN program** for staff on December 20.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

PA CAREERLINK SITE UPDATES (CONT.)

Service Delivery

- We participated in the **Tri-County Oil, Gas and Coal Employment Expo** on October 8 at the Greene County Fairgrounds, an event that attracted 54 employers 972 jobseekers.
- We participated in recruitment events for **Alpha Natural Resources, Inc.** for white cap miners on October 15 and 22 at Greene County Educational Center of Westmoreland Community College. Our staff helped process 600 applications and schedule assessments. The company plans to hire 50 new employees over the next six months and 1100 over the next five years. A follow up meeting to debrief took place on November 12.
- We co-sponsored a **Health Careers Job Fair** at Westmoreland Community College on November 12, with 11 employers and schools and 39 jobseekers present.
- We hosted the following **onsite employer recruitment events** this quarter:

COMPANY	DATE	POSITION	REFERRALS	HIRES	SALARY
Corporate Security	10/21/10	Security Guards	59	3	\$11.00 Hour
Corporate Security	11/19/10	Security Guards	35	12	\$11.00 Hour
Cumberland Coal Resources	11/4/10	General Inside Laborer	14	8	\$22.85 Hour

- The following **new employers** registered on the CWDS this past quarter (*asterisk denotes a PA targeted industry cluster*):
 - Energy Industry Cluster*
 - Cameron, Carmichaels
 - Jack's Excavating, Carmichaels
 - CCC Group, Greensboro
 - Health Care Industry Cluster*
 - Assisted Living at Evergreen, Waynesburg
 - Other
 - Greene County United Way, Waynesburg
 - Perry Township, Kirby
 - Greene County Housing Authority, Waynesburg

Community Connections

- We participated in the **Roustabout training orientation** sessions conducted at Westmoreland Community College of Greene County on October 27 and November 12.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Barbara Cole attended the following meetings:
 - 13 **Rotary** general meetings and 3 Executive Committee meetings
 - a **Southwest Training Services** Board of Directors meeting
 - 3 **Cornerstone Care** Board of Directors meetings and 6 Executive Board sessions
 - a **federal WIA evaluation** meeting at Waynesburg University Southpointe on October 25
 - a **Greene County Career and Technology Center** Advisory Committee meeting at the on November 18.
- Barbara Cole volunteered with the **Rotary blood testing** event and the **Christmas Gala** at the Greene County Courthouse.

PA CareerLink Mon Valley

General

- A **partner meeting** was held on November 15, with representatives from 13 of the 21 partnering organizations in attendance.
- An **Operator Consortium meeting** was held on November 15.
- We held meetings to discuss the space issue on-site. Our plan is to **increase classroom space** to accommodate the larger EARN population.
- In November, our building was sold to WG Tomko, Inc. The **new landlord** will not affect the current lease agreement.
- A **new copy center onsite**, operated by Washington Greene County Job Training staff and EARN participants, will offer copying and shredding services for staff and nonprofit organizations.

Staff Development

- Our staff toured **World Kitchen** on October 5 to understand the skills the company is seeking in employees.
- Amber Hajos from the **Veterans Health Career** spoke to our staff on October 19 about career opportunities for veterans and their spouses.
- Mark Giovanelli, coordinator of adult programs for the **Mon Valley Career & Technology Center** spoke to our staff on November 16 about a new security guard program that includes security training for the gas/oil sites.
- Staff with CWDS access participated in online **information technology security awareness training** this fall.
- Karen Zueger, EARN case manager, attended a **motivational interviewing seminar** October 13-14.
- Jennifer Carter, job developer, attended **job club training** on October 26.
- Stefanie Frazee, CASW supervisor, attended **personnel management training** on October 28 and November 18.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Linda Jack, BWDP supervisor, and Douglas Short, from the Disabled Veterans Outreach Program, participated in a **veterans services webinar** on November 18.
- All staff members participated in a **“right to know” hazardous materials training** on December 14.
- Stefanie Frazee participated in a training session about **supervising young and inexperienced workers** on December 17.
- Trish Brickner and Linda Jack participated in **ad hoc reports training** on December 17.
- Karen Zueger participated in training entitled **“Winning with difficult people”** December 21-22.
- In December, Trish Brickner and Heather Glesk participated in **emergency services training** on the Commonwealth Learning Management System website.

Service Delivery

- Our business services team hosted a quarterly **employer round table** on October 22. The topic was unemployment compensation. Sue Shaver, workforce development specialist was available as a UC representative to answer specific questions.
- Linda Jack participated in a conference call with **Keystone Development Partners** on December 3 to develop a working relationship between PA CareerLink and company specializing in real estate development, home building, and construction. At another meeting with the company on December 21, which Trish Brickner and Linda Jack attended, the topic was the Western PA Operating Engineers Joint Apprenticeship and Training program and how referrals should be made from PA CareerLink sites.
- We participated in the **2010 Mon Valley Job Fair** on October 7 at the Willow Room in Belle Vernon. There were 310 registered jobseekers in attendance, along with 41 employers and 11 schools as vendors. Employers were seeking to fill at least 110 different positions with varied skill/education level requirements. Positive feedback was received from both vendors and jobseekers. This was the tenth anniversary of this event.
- Trish Brickner, Ron Miller, and Heather Glesk participated in the **Tri County Oil, Gas and Coal Job Expo** at the Fayette County Fairgrounds. Ms. Brickner was a member of the event planning committee.
- Trish Brickner, Linda Jack and Zachery Brown, PA CareerLink specialist, visited the PA CareerLink Beaver County to learn about the **electronic sign-in system**. The plan is to set up a similar system at the Mon Valley site to improve services and referral delivery and to streamline the customer flow system.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

PA CAREERLINK SITE UPDATES (CONT.)

- To accommodate the increased number of **Unemployment Compensation exhaustees** using our center, we are offering orientation sessions for individuals who are nearing the end of their benefit period, tweaking existing workshops dealing with interview/resume preparation, job searching, and computer skills, and adding new ones.
- We have **reviewed and improved all of our workshops** to better meet the needs of our customers.
- We hosted the following **onsite recruitment events** this quarter:

EMPLOYER	DATE(S)	REFERRALS	HIRES	HOURLY WAGE
Lifesteps	10/21,11/5,1 2/2,12/16	8	Pending	\$10.75
Callos	10/20	2	Pending	\$8.50/ \$9.00
Safari Cleaners	11/19	8	1	\$9.00
Professional Transportation	10/8	15	5	\$7.25
Gregg (2 positions)	10/6,11/30	4	Pending	\$10.00/ \$8.50
Keystone Neuro Rehab	12/1	8	1	\$8.00
Guardian	12/14/, 12/15	34	Pending	\$10.50
Arcadia Healthcare	12/8	5	5	\$10.50
World Kitchen	10/1-10/8	56	26	\$11.26
	TOTAL	140	38	

- The following **new employers** registered on the CWDS this past quarter (*asterisk denotes a PA targeted industry cluster*):
 - Building & Construction Industry Cluster:*
 - All Crane Rental of PA LLC, West Elizabeth
 - Bartman, Inc., Monongahela
 - Whitehall Excavating LLC, Belle Vernon
 - Oil/Gas Industry Cluster:
 - Scientific Drilling Inc., Finleyville
 - Life Science - Health Care Industry Cluster:*
 - Michael A. Mendicino O.D., Belle Vernon
 - Logistics & Transportation Cluster:*
 - Riverlift Trucking, West Elizabeth
 - Tri County Access, Donora

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Manufacturing Cluster:
 - Alumisource Corporation, Monessen
 - ArcelorMittal Holdings Inc., Monessen
 - Guardian Industries Company, Jefferson Hills
 - Solutia, Inc., Monongahela
 - Walter Long Manufacturing Company, Inc., Finleyville
- Business and Finance Industry Cluster
 - The Accounting Professionals, Monongahela
- Other:
 - Auto Care Center of Rostraver, Belle Vernon
 - California Area Public Library, California
 - Chernicky Cleaning Services, Inc., Finleyville
 - Delrosa's Pizza , Monongahela
 - Fox's Pizza Den, West Newton
 - Vito Dentino Agency LLC, California

Community Linkages

- Trish Brickner participated in three monthly **Local Management Committee** meetings.
- Trish Brickner attended three monthly board meetings for the **Mon Valley Regional Chamber of Commerce**.
- Trish Brickner attended three monthly board meetings for the **Washington County Mental Health Association**.
- Trish Brickner attended a **Mon Valley Career & Technology Center advisory committee** meeting on November 18. These meetings focus on target employment needs in the Mon Valley and how to help jobseekers to fill those needs.
- Linda Jack attended a **Westmoreland Human Resource Association** meeting entitled, "Reducing stress in the workplace," on October 6.
- Trish Brickner and Linda Jack attended a **groundbreaking ceremony for Allied Technology** in Smithton on October 6.
- Trish Brickner attended a meeting with **PA American Water** on October 13 and a webinar/conference call on October 15 to discuss hiring needs.
- Trish Brickner attended a **Mining Industry Partnership** meeting in Indiana on October 14.
- Heather Glesk attended **Allegheny Business Services** team meetings on October 20 and November 9.
- Trish Brickner attended an **AMC²** networking meeting on October 22.
- Linda Jack participated in a **Construction/Builders Partnership** meeting on October 28.
- Linda Jack attended a **Westmoreland Fayette WIB Youth Council** meeting on November 22.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Trish Brickner Linda Jack and Heather Glesk attended the annual **Mon Valley Regional Chamber holiday networking event** on December 2. This event included many members of the Mon Valley Regional Chamber of Commerce and allowed for networking and building community resources with PA CareerLink staff.

PA CareerLink Washington County

General

- Our site administrator, Nan Sninsky, was awarded the **Shining Star Award** by Transitional Employment Consultants at their annual awards breakfast meeting in October.
- We have a **new staff member**: Elizabeth Robertshaw, is a greeter from the SWPA Area Agency on Aging.
- Our Job Seeker Services, Business Services, and Staff Services teams are now meeting on the third Wednesday of every month ("**Team Wednesday**" kicks off) during the time slot of our weekly staff meetings.
- On October 27, we introduced a new staff meeting topic – "**Job Seeker Specifics**" – to ensure our staff has opportunities to discuss specific needs of employers/ jobseekers so that appropriate "links" can be made.

Staff Development

- Several staff members **toured Western Area Career & Technology Center** on October 5 to learn more about their Oil & Gas/CDL program and the industry in general.
- On October 6, we reviewed **Unemployment Compensation "Fast Facts"** during our weekly staff meeting.
- Nan Sninsky, Sherrie Sorge, PA CareerLink supervisor, and Dave Sims, Veterans representative, **toured The Meadows Casino** and met with the assistant human resources director, MJ Snyder on October 13. We are working towards posting all of the Casino's job openings.
- Karen Schramm from New Horizons Computer Learning Centers provided an **MS Word 2007 training class** for our BWDP staff on October 21, following a system upgrade.
- Ron Mulholland, PA CareerLink specialist, participated in an **O'NET Basics webinar** on Oct 22.
- **Community College of Beaver County** staff presented information on October 27 about two new training programs: one for casino dealers; the other for geographical information systems. Both are being offered at their Washington County location in Southpointe.
- Ron Mulholland and Clyde Fragapane, PA CareerLink specialists, attended **business services training** in Harrisburg on November 16.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Dave Sims and Sam Jocuns, veterans representatives, and Sherrie Sorge, PA CareerLink supervisor, attended a **veterans services webinar** on Nov 18.
- Sam Jocuns participated in a webinar entitled, “**Employing veterans with disabilities**” on November 18.
- Staff participated in a **BWDP retreat** on November 19 to set goals.
- Ron Mulholland attended **PA CareerLink 101 training** in Harrisburg on November 30.
- Clyde Fragapane attended a **Roustabout Training information session** at Westmoreland County Community College-Greene County Education Center in Waynesburg on December 8.
- Ron Mulholland attended **case management basics training**, in Harrisburg on December 9.
- We hosted an **ad hoc report training** for PA CareerLink supervisors across the region on December 17. The session was taught by Barbara Cole, site administrator of PA CareerLink Greene County.

Service Delivery

- We offered **intensive job search (“Career Cooperative”) classes** Oct 20-27 and Dec 1-8.
- Our staff assisted an employer, **Langeloth Metallurgical**, with enrollment and referral of 143 applicants October 21-22. Each applicant met one-on-one with a member of the BWDP staff.
- We hosted a student recruitment event for Community College of Beaver County-Washington Center’s for **GIS Tech and Casino Dealer training programs** on November 18.
- Southwest Training Services, Inc., one of our partners, tested 48 applicants for **Langeloth Metallurgical**, November 5 and 8. To date, 7 have been hired by the company.
- Sam Jocuns visited the Washington City Mission November 15 and 29 to meet with **homeless veterans** and offer services.
- Our staff participated in a benefits and rights presentation on November 17 for 12 workers laid off from **Sherwood Valve**.
- Our staff attended a fact finding meeting on November 17 and Rapid Response meetings on November 22 for **84 Mine** (Consol Energy) on November 17. According to the amended WARN notice, 58 workers will be laid off.
- Our staff attended a fact finding meeting on December 20 to discuss impending layoffs of warehouse workers at **All-Clad Metalcrafters** in Eighty Four.
- The following **new employers** registered on the CWDS this past quarter (*asterisk denotes a PA targeted industry cluster*):
 - Building and Construction Industry Cluster*
 - Lee-Hy Electric, Avella

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Scalise Industries Corp., Lawrence
- Lighthouse Electric Co., Canonsburg
- RJ Corman Derailment Services, Meadow Lands
- Shearer Heating, AC and Refrigeration, Washington
- o Education Industry Cluster
 - Burgettstown Area School District, Burgettstown
 - McGuffey School District, Claysville
 - Washington School District, Washington
 - Aramark Educational Services LLC, Washington
- o Energy Industry Cluster*
 - Diversified Well Logging Inc., Eighty Four
 - Boord, Benchek and Associates, Canonsburg
 - Holloman Corp., Canonsburg
- o Health Care/Life Science Industry Cluster*
 - Kira's Caring Hearts LLC, McMurray
 - Shared Medical Imaging Inc., Canonsburg
 - Home and Community Services Inc., Washington
 - Crossroads Speech and Hearing Inc., McMurray
 - Healthcare Agency Inc., Washington
 - Covenant Health Services LLC, Canonsburg
- o Other
 - Ross Staffing Solutions LLC, Venetia
 - Washington Area Humane Society, Eighty Four
 - Conway Agency, Washington
 - Team Rahal of South Hills, McMurray
 - Macy's, Washington
 - County of Washington, Washington
 - Arnold Motor Company, Houston
 - Peters Township, McMurray
 - Old Navy, Washington
 - Four Seasons Landscape Management, Washington
 - SRA Services, Canonsburg
 - Sheetz Store # 279, Canonsburg
 - Beverage Distribution Inc., Washington
 - Mow, Mulch and More, LLC, Canonsburg
 - Rozner's Refuse, Washington
 - Baur Auto Detail, Washington
 - Global Glove and Safety MFG, Inc., McMurray
 - Mayhew Landscape Group, LLC, Cecil
 - Pavic Automotive, Canonsburg
 - RH Kuhn Company, Canonsburg

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

PA CAREERLINK SITE UPDATES (CONT.)

- The following **employer recruitment events** were conducted onsite this quarter:

COMPANY	DATE	JOB TITLE	NUMBER OF REFERRALS	NUMBER OF HIRES
All-Clad Metalcrafters	10/1	entry level manufacturers	35	8
Staffmark	10/12	laborer, forklift operator, machine press operator	86	4
Langeloth Metallurgical	10/21 & 22	laborer/entry level operator	181	7
Lifesteps	10/26	residential companion	17	0
Corporate Security and Investigations	10/28	security officer	38	1
Lifesteps	11/15	residential companion	8	0
All-Clad Metalcrafters	11/15 – 11/30	entry level manufacturers	47	9
NCO	12/8	customer service representative	10	1
TPS (Temp. Personnel Services)	12/10	press brake operator, welder, wiring and assembly tech, manual machinist, assembly line laborer	175	4
Lifesteps	12/13	residential companion	7	0
		TOTAL	597	34

Community Linkages

- We provided staff assistance at the **Tri-County Oil Gas and Coal Employment Expo** held at Greene County Fairgrounds on October 8.
- Sherrie Sorge and Nan Sninsky conducted mock interviews for students from **Transitional Employment Consultants** on October 18.
- Our staff toured the **Western Area Career & Technology Center** during its open house on November 4.
- Our staff donated clothing items for the “**New to You Professional Dress Sale**” at Pittsburgh Technical Institute in support of interview attire for students.
- Our staff toured **All-Clad Metalcrafters** in Canonsburg on November 10.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

PA CAREERLINK SITE UPDATES (CONT.)

- Nan Sninsky conducted mock interviews for the **Work Certified Academy** on November 16.
- Sherrie Sorge, BWDP supervisor, met with Betty Mugrage from the Washington Greene County Job Training Agency on November 18 to review CWDS enrollment specifics to assist **EARN participants**.
- Nan Sninsky gave a PA CareerLink services presentation to 16 members of a **job club at St. Benedict's church** in McMurray on December 13.
- Nan Sninsky conducted mock interviews for the **Work Certified Academy** on December 16.
- Nan Sninsky, Sherrie Sorge, Sam Jocuns, Ron Mulholland, and Michele Petix participated in a **poverty simulation** led by Community Action Southwest on December 21.
- Staff participated in two **holiday charities** – Toys for Tots and Caring Tree – organized by Millcraft Industries.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES
JULY 1, 2010 – DECEMBER 31, 2010

Job Training for Beaver County, Inc. (General)

General

- Deb Newton, JTBC executive director and point of contact for the PA CareerLink® Beaver County Operating Consortium, provided opening remarks for the **PA CareerLink® Beaver County Relocation Celebration** on October 29.
- After 31 years of exemplary service with JTBC, **Program Manager Kate Skoff-Hendrickson** announced her decision to retire effective December 31, 2010. During her tenure, Ms. Skoff-Hendrickson served in various capacities including acting JTBC director and acting site administrator of the PA CareerLink® Beaver County.

Staff Development

- Kate Skoff-Hendrickson, program manager, and Rich Strother, program coordinator, took part in a Pennsylvania Partners' **IT Technical Workgroup** conference call on October 19 to discuss objectives and goals of the group. To more clearly convey its purpose, the workgroup decided to change its name to Workforce Information Management. This will be presented to PA Partners for approval. In addition, PA Partners will be asked to help make sure appropriate staff members are assigned. Everyone agreed clearer communication about the data entry process is needed.
- On October 22, our senior management attended an **Advanced Manufacturing Career Collaborative** (AMC²) meeting of the southwest regional industry partnership on manufacturing. Topics included the impact of the Marcellus Shale on the manufacturing sector and an overview of high performing industry partnerships. Speakers included Dr. Silvio Baretta, senior partner, World-Class Industrial Network; and Dan Fogarty, director, PA Center for Advanced Manufacturing Careers.
- Deb Newton and Rich Strother attended a meeting with Gretchen Kirby, Senior Researcher and Annalisa Mastri from **Mathematica Policy Research, Inc.** on October 25 to prepare for the federal study to assess the effectiveness of WIA intensive and training services.
- Our program staff attended a **case management workshop** on December 3 facilitated by Scott Fennell, student support specialist at CCAC. Topics included developing an employment plan, writing effective case notes, and making appropriate referrals.

Service Delivery

- Our staff participated in Rapid Response sessions at **Armstrong World Industries** November 15-16 for approximately 86 out of approximately 138 employees who will be losing their jobs when the plant closes this spring. The majority of attendees were residents of Beaver County.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

- On November 15, our **Entrepreneurship Program** (funded through a Beaver County Community Development Block Grant) hosted Diane Brosius, owner of Chick-fil-A located at the Beaver Valley Mall, to speak with workshop participants and future small business owners about marketing their businesses.
- Rapid Response sessions were held for **Heritage Valley Health System** November 19 and December 2 for 18 out of approximately 25 medical transcriptionists who lost their jobs due to outsourcing, almost all of them Beaver County residents.
- We participated in a Rapid Response session for **Roomful Express** on December 29 for 8 out of 15 employees, all Beaver County residents, who will lose their jobs due to the closing of the store.

Community Linkages

- We worked with DCI Career Institute to coordinate a **Job Fair in the Beaver Valley Mall** on October 8. There were thirty-five employers present including PGT Trucking, ServiceLink, Friendship Ridge, Concordia Visiting Nurses, INMETCO, and numerous temp agencies.
- Joe Postich, business service representative, arranged two **Human Resources Exchange Association** luncheons at Penn State Beaver. On October 21, 13 professionals representing 10 companies attended and the speaker was Kurt Ulrich, vice president and senior sales executive for Huntington Insurance, Inc., who discussed strategies for controlling healthcare costs. On December 9, fourteen professionals attended and the speaker was John W. Murtagh, Jr., Esq., from Murtagh and Cahill, Attorneys at Law, who discussed Facebook, Twitter and other social networking sites and the pitfalls for employers with respect to regulation, censorship, etc.
- Deb Newton served as judge for Goodwill Industries' **2010 Power of Work Awards** competition that was open to all employers – businesses, public entities, and nonprofit organizations – in Western PA counties of Allegheny, Beaver, Butler, Fayette, Washington, and Westmoreland. Entries were scored on nominees' efforts to support workforce development and enhance opportunities for people with barriers to employment. Awards were presented to BNY Mellon, Gilsan's Restaurant, Peer Support & Advocacy Network, and UPMC.
- As members of the **United Way of Beaver County** allocation committee, Deb Newton and Kate Skoff-Hendrickson visited Mental Health Association and Arc of Beaver on November 9 to learn about these agencies' services.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

Success Stories

- **WIA Adult** – David McQuay was a veteran who came to JTBC seeking training in a field where he would be able to become self-supporting. Due to the nationwide economic recession, he had been unemployed for more than six months from Spartech Polycom Inc. where he had worked as a manager for more than 10 years. After researching several training programs, he began the Certified Gas Well Tending program at Western Area Career and Technology Center on August 2, after completing 320 hours, he received a certificate with highest honors. He was hired in a training related position at Pump Company in Bell Vernon, PA with a starting hourly wage of \$13.40.
- **Dislocated Worker** – After being laid off from Honeywell Electronics where he had worked for three years as a metal processor, Joseph White knew this was the time to pursue his passion. Prior to his employment at Honeywell, he had spent six years as store manager of Advance Auto Parts. As a part of his financial package at Rosedale Technical Institute, he was referred to JTBC in April 2009 to access dislocated worker funds. Through further assessment which included the development of a career plan, it was evident that an industry recognized credential in combination with his work experience would enhance his marketability. He began the Automotive Technology Program in May 2009. After completing the 18-month program in September 2010 with a QPA of 4.0, he immediately found employment as an automotive service technician at Wright Automotive making \$13.00 an hour.
- **WIA Adult** – Ed Cunningham attended our three-day job search workshop in July 2010. During the workshop, he shared his frustrations about his job search, particularly his disappointment in not being offered a position after interviewing with Norfolk Southern Corporation. He was an eager learner throughout the workshop; asking many questions during the discussion on interviewing, and taking notes while watching his video-taped mock interview. After the workshop, he continued to stay in close contact with the JTBC job search coordinator regarding job openings and resume submissions. When Norfolk Southern opened up another day to the public to receive applications and do onsite interviews, he immediately contacted JTBC for further preparation including job specific questions related to the railroad industry and Norfolk Southern. After attending his second recruitment day with Norfolk Southern, he was called back for a second interview and eventually offered a position as fireman inspector. He started on October 10, 2010 at a beginning salary of \$20 per hour.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

Job Training for Beaver County, Inc. (Youth)

General

- In recognition of Disabilities Awareness Month, 171 youth and 27 educators participated in **National Mentoring Day** on October 20. Participating school districts included Central Valley, Big Beaver Falls, Rochester, Freedom, Ambridge, New Brighton, Blackhawk, Riverside, South Side, and Hopewell. Participating employers included Bayer Corp, BNY Mellon, Fed Ex, Geneva, RMU, Highmark, Lanxess, and Bender Consulting. Each school district was matched with an employer. After a brief presentation by the CEO, students were matched one-on-one with employees, based on their career interests. They toured the facility and met people within the mentor's department. At BNY Mellon, students attended an informational career fair where they met people in charge of different departments and received information about careers at BNY Mellon. To wrap up the day, employers talked about diversity in the workplace and how they provide accommodations for workers with disabilities. Note: The event was underwritten, in part, with grant funds from the Regional Career and Education Partnership.

Staff Development

- Beth Demoratz, JTBC youth coordinator, attended the **Youth Services Academy** on October 26-27 at Penn State University sponsored by the PA Department of Labor & Industry, the PA Workforce Investment Board, and PA Partners. The keynote speaker was Jeff Yalden, an internationally acclaimed, youth motivational speaker.
- Jennifer Murtha, JTBC youth case manager, was awarded a scholarship through State Farm and conference sponsorship through the PA Department of Education to attend the **National Dropout Prevention Conference** in Philadelphia on November 14-17. The event, which attracted more than 3000 youth professionals, featured 175 sessions focused on key dropout prevention standards.
- Beth Demoratz attended a **Kinship Simulation Seminar** provided by the Penn State Cooperative Extension, Beaver County System of Care: Optimizing Resources, Education and Supports (BC SCORES) and the Beaver County Family Coalition on November 19. This professional development opportunity was designed to raise agency awareness of the special challenges and issues facing grandparents who are raising their grandchildren.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

Service Delivery

- On October 14, six youth and two educators from Freedom High School were introduced to the public transportation system in Beaver County. The students arrived at **Beaver County Transit Authority (BCTA)** and were given a tour of the facility. They purchased bus tickets and boarded the bus for the Beaver Valley Mall, the location of the PA CareerLink[®]. Upon arrival, the students were given a tour of the PA CareerLink[®] by JTBC youth staff and learned about available WIA/CWDS services.
- In order to enhance and encourage an interest in science, technology, engineering and math (STEM), 68 students and 4 faculty members from 3 school districts were provided transportation through the RCEP grant award to attend the **SciTech Days at Carnegie Science Center** on November 11-12. Attendees met with scientists and regional innovators from companies and colleges and took part in a variety of workshops and demonstrations. The students engaged in hands-on activities in the fields of biotech, nanotech, infotech, environmental technology, advanced materials, and robotics.
- As a part of **Health Careers Awareness Week**, our youth staff accompanied 70 high school students and 10 educators from Hopewell, Riverside, Big Beaver Falls and Freedom school districts to tour the **Keystone Simulation and Education Center (KSEC)** in Potter Township on November 10 and 17. KSEC is a non-profit organization providing simulation resources for healthcare providers and educators, medical trainers, students, emergency response personnel, and the community.

Community Linkages

- On October 13, Jennifer Murtha, JTBC youth case manager, and Linda Roethlisberger, Senior Citizen Program director for Greater Pittsburgh YMCA, presented at the **Beaver Area School District Career Day**. Ms. Murtha described her job, available WIA youth services, and the benefits of accessing them through PA CareerLink. Mrs. Roethlisberger discussed services offered through the YMCA. There were 162 freshman and seniors who participated in this event along with approximately 25 professionals.
- Our youth staff attended the **Penn State Beaver Internship & Networking Fair** on October 27 to promote JTBC and PA CareerLink[®] Beaver County as possible sites for college interns.
- On November 9, Jennifer Murtha attended the **Regional Transition Employment Training** at Intermediate Unit #4 in Grove City sponsored by the PA Office of Vocational Rehabilitation (OVR). She presented information to regional transition coordinators and OVR counselors about WIA employment initiatives for youth such as paid work experience and job shadowing opportunities.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

- On November 17, our youth program coordinator attended a partnership meeting at Aliquippa High School which included representatives from The Franklin Center of Beaver County, Aliquippa School District, and Central State University in Wilberforce, Ohio. The meeting was sponsored by the **Aliquippa Council of Men and Fathers** to determine how to provide the best educational opportunities for students in Aliquippa and Beaver County. Note: Three Central State students are participants in our youth program and are therefore eligible to receive supportive services as needed.
- Our youth staff attended a **Weed and Seed meeting** for the community of Aliquippa on December 10 to discuss ideas for an upcoming neighborhood symposium to raise awareness of academic and vocational resources in the community.

Success Stories

- **In school youth** – Collin Miller was first introduced to our program in the summer of 2009 through the Workforce Investment Act (WIA) summer youth employment program component. He also attended the Youth Employment Success Solutions prior to going to a worksite that summer to learn important pre-employment skills. At the conclusion of the summer component, he continued in year-round programming while attending secondary education. In the spring of 2010, he was faced with the difficult decision of whether to attend credit recovery classes, which would put a financial burden on his family, or not graduate on time. Through WIA supportive services, he was able to complete the credit recovery classes and graduated on time. Upon graduation, he once again participated in the summer program component where he had the opportunity to tour Central State University in Central Ohio. On his visit, he explored the campus and discovered opportunities for him. This career awareness activity led him to apply to the school and he received the support of a financial scholarship. He recently completed his first semester with studies in general education and an undecided major.
- **Out of school youth** – Ridge Blair entered our youth program in June 2010. A high school graduate, he had been working as an ironworker apprentice but was laid off. He was seeking employment in the trucking industry and needed to obtain his commercial driver's license. He began training on July 12, 2010 and received his license September 29, 2010. He is now employed by Selinsky Force working at AK Steel in Butler earning \$19.56 per hour.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

Southwest Training Services, Inc. (General)

General

- Lisa Neil, president, and Ester Clark, in-school youth coordinator, attended the **PA CareerLink Western Region symposium** in Cranberry September 28-29. The symposium focused on the collaboration between PA CareerLink and industry partnerships.
- We had two **staff changes** this quarter: Bob Stopperich, our employment coordinator, retired on October 21, and Brenda Martin was promoted from eligibility specialist to job developer.
- Our staff participated in a meeting with representatives from Mathematica Policy Research on October 25 to discuss the **study of WIA adult and dislocated services** in our workforce area.
- Our **single audit for PY 2009** was recently completed by Maher Duessel. Thirty-seven participant files were reviewed; there were no findings.

Service Delivery

- Our staff helped plan and staff the **Mon Valley Regional Job Fair** which was held on October 7 at the Willow Room in Belle Vernon.
- We had a booth and assisted with registration and monitoring of the **Tri-County Oil, Gas and Coal Job Fair** on October 8 at the Greene County Fairgrounds. There were 54 employers and 972 jobseekers in attendance.
- Lisa Neil and Linda Bell, SCWIB director, served as facilitators for the **Tri-County Workforce and Education Summit** on October 26 at Waynesburg University. The featured speaker was Kevin Burns, a county commissioner from Wise, Texas. He discussed his experiences in the Barnett Shale region to illustrate how government, industry, and education can work together to deliver a well qualified workforce.
- We recently coordinated and proctored pre-employment assessments for 45 individuals for **Langeloth Metallurgical**. To date, six have been hired as laborers and entry level operators at a starting hourly wage of \$17.05.
- This quarter, we conducted pre-employment testing for 105 individuals for **All Clad Metalcrafters**. We have also placed an additional 16 WIA participants in jobs this quarter as trim-press operators earning a starting salary of \$10.30 per hour plus benefits. This brings the total number of placements to 81, 73 of whom are WIA eligible.
- We continued to provide pre-employment assessments for **Alpha Natural Resources** and incorporated a behavioral traits assessment as part of the process.
- We tested 13 individuals this quarter for **Castle Worldwide Testing**.
- We are doing pre-training assessments for **Westmoreland County Community College's Roustabout training**, using WIN, SAGE, Work Keys, drug testing, and criminal background checks.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

Community Linkages

- Lisa Neil attended PA CareerLink **Washington County Management Team** meetings on October 1 and October 27.
- Lisa Neil attended a **Pittsburgh Institute of Aeronautics** meeting regarding program submissions on the PA CareerLink training provider site on October 5.
- Lisa Neil attended a **Western Area Career & Technology Center** advisory board meeting on October 6, a ribbon cutting for a new CDL driving range on October 27, and an open house on November 4.
- Lisa Neil attended **Washington County Mental Health Association** Board of Directors meetings.
- Lisa Neil attended the **Transitional Employment Consultants** annual awards breakfast.
- Lisa Neil attended a **PA Mining Industry Partnership** meeting at Indiana University of PA on October 13.
- Lisa Neil attended a **Transportation & Logistics Industry Partnership** conference call on October 15.
- Lisa Neil attended a **California University of PA** women's networking event at their Southpointe location on October 21.
- Lisa Neil attended a **Southwest Corner WIB** meeting on October 26.
- Lisa Neil attended **PA CareerLink** operator/partner meetings and Michele Petix attended a Partner/Supervisor Team meeting.
- Lisa Neil attended a **Douglas Education Center** advisory board meeting on November 2.
- Lisa Neil attended the **Mon Valley Career & Technology Center** annual Advisory Committee meeting November 18.
- Lisa Neil attended the **Washington County Chamber of Commerce** annual holiday event on December 9.
- Lisa Neil and Cindy Derrico attended the **Washington County Council on Economic Development Annual meeting** at Bella Serra restaurant on October 28.
- Lisa Neil and Cindy Derrico the **Steel Center Area Vocation Technical School** annual Advisory Committee meetings on November 17.
- Ellen Durka attended three Donora **Rotary** meetings this quarter.

Success Stories

- **WIA Adult** – John Haddock was unemployed when he came to us for help paying for Pittsburgh Technical Institute's heating ventilation & air conditioning program. After finishing school, he was hired at RMS Mechanical Services, Inc as an HVAC technician starting at \$19.00 per hour.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

- **WIA Dislocated Worker** – Mollie Goodman came us after she was dislocated from Washington Mutual. She knew she needed additional skills to secure new employment opportunities and enrolled in Western Area Career & Technology Center's licensed practical nursing program. Following graduation, she was hired at the Washington County Health Center as an LPN starting at \$15.00 per hour plus benefits.
- **WIA Dislocated Worker** – Karen Meighen was a dislocated worker from Land America. After exploring several options, she decided to attend training at Duquesne University Paralegal Institute. After successfully completing training, she was immediately employed at Holland Acquisitions, Inc. as a title examiner analyst starting at \$15.75 per hour plus benefits.

Southwest Training Services, Inc. (Youth)

General

- This quarter, we started forwarding "**Homeroom Career Announcements**" to every school district in Washington and Greene counties as a way to help youth make connections between school and work. So far announcements have focussed on manufacturing, life sciences, educational opportunities after high school, jobs in education, and jobs that require foreign language proficiency.

Staff Development

- Ester Clark, in-school youth coordinator, attended the **Regional Transition Employment Training** at PaTTAN in Pittsburgh on November 12. The training, sponsored by the PA Bureau of Special Education and the PA Training & Technical Assistance Network, was designed to heighten awareness about how best to meet the needs of youth and employers, and resources available to achieve successful employment outcomes for all youth.
- Ester Clark and Shawn Jurik, out-of-school youth coordinator, participated in the state's **Youth Service Academy** at Penn State October 25-27.
- Stacy Newhouse participated in **drug and alcohol training** sponsored by Communities Mobilizing for Changes on Alcohol October 28-29.
- Our youth staff participated in **CWDS jobseeker training webinars**.

Service Delivery

- We coordinated several events throughout Washington and Greene counties during **PA Health Careers Week** (November 8-12).
- Four of our out-of-school youth received **National Retail Federation customer service certifications** this quarter.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

TITLE I PROVIDER UPDATES (CONT.)

- Ester Clark participated in **Washington High School's "Mix It Up."** Two hundred students participated in the program, designed to get youth thinking about and discussing life goals, on November 9.
- We organized the following **job shadowing experiences** this quarter:

EMPLOYER	OCCUPATION SHADOWED
Carmichaels Elementary School	Kindergarten teacher
West Virginia University Hospital	Registered nurse
Golden Living Center	Medical office clerk Activities director
East Washington Police Dept.	Protective service occupations
Canonsburg Hospital	Various medical occupations
Washington Co. Juvenile Probation Dept.	Probation officer
Washington Park Elementary School	Special education teacher
Al & Reuben's Restaurant	Culinary occupations

- We arranged **post secondary school tours** at California University of PA, Community College of Allegheny County, Westmoreland County Community College, LaRoche College, and Penn Commercial Business & Technical School.
- Ester Clark represented us at the **Washington County Youth Services Forum** on October 13, along with individuals from 34 other youth serving agencies, to discuss opportunities and services available to youth in Washington County.
- We coordinated or assisted with the following **career-related events** this quarter:

EVENT	DATE(S)	LOCATION	# OF STUDENTS
OVR/SWTS Services Presentation to Learning Support Classes	10/13/10	McGuffey High School	60
Career Fair	10/15/10	Ringgold High School	500
Career & Job Development workshops	10/20-21/10; 11/3/10	PA CareerLink Washington County	18
Career & Job Development workshops	10/21/10; 11/17/10, 12/09/10; 12/15/10	Washington Park School Leader students	100
Open House	11/02/10	Mon Valley Career & Technology Center	350
Job shadowing: health occupation students shadowed the schools' LPN classes for the day	11/08/10	Mon Valley & Western Area CTC	40

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD**PERFORMANCE REPORTS**

TITLE I PROVIDER UPDATES (CONT.)

EVENT	DATE(S)	LOCATION	# OF STUDENTS
Range Resources presentation on the Oil and Gas Industry	11/10/10	Washington High School	150
Health Careers Job/Career Fair	11/12/10	Westmoreland Co. Comm. College-Greene Co.	40
College/Career Fair	11/18/10	Beth Center High School	200
College/Career Fair	11/18/10	Mapletown High School	300
Transition Fair	11/18/10	Bentworth High School	60
Resume Preparation & Interview Prep Workshops	11/22/10 12/07/10	Penn Pitt Alternative School	6
Range Resources presentation on the Oil and Gas Industry	11/22/10	Fort Cherry High School	200
School Shadowing	12/10/10	Washington Hospital School of Nursing	3
Oil and Gas Industry Presentation by WACTC	12/14/10	Bentworth High School	10
Life After High School program	12/17/10	Washington High School	130
Junior Achievement Titan Business Challenge	12/20/10	California University of PA	160
		TOTAL	2330

Community Linkages

- Ester Clark, in-school coordinator, and Stacy Newhouse, case manager, attended quarterly **Washington and Greene County Transition Council** meetings.
- Lisa Neil and Ester Clark attended **Washington County Junior Achievement District Council** meetings.
- Ester Clark attended a meeting of the **Washington County Drug and Alcohol Commission's** Washington Intervention Network on October 13.
- Ester Clark attended a **Washington County Communities That Care** meeting.
- Ester Clark attended **Penn Commercial Business & Technical School** mock interviewing on November 10.
- Ester Clark attended a **Southwest Regional Career & Education Partnership** meeting on November 30.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

PERFORMANCE REPORTS

TITLE I PROVIDER UPDATES (CONT.)

- Ester Clark attended a **Three Rivers Youth McMurray Open House** on December 8.
- Stacy Newhouse, case manager, attended **Greene County's Drug & Alcohol Safe Communities** Teen Mission meetings on October 7, October 29, and December 2.
- Stacy Newhouse met with the **Greene County Juvenile Probation Department** to discuss referrals.
- Stacy Newhouse attended Greene County MAGIC Family Stability Team meetings/events on October 12, October 13, and December 29.
- Stacy Newhouse attended a **Greene County Communities That Care** planning meeting on October 13.
- Stacy Newhouse met with the **Greene County Human Services Department**.
- Stacy Newhouse attended a **Mon Valley Career & Technology Center Occupational Advisory Board** meeting on October 18.
- Stacy Newhouse met with guidance counselors from **Mapletown High School** on October 19 to discuss referrals.
- Stacy Newhouse attended a **Western Area Career & Technology Center** Open House on November 4.

Success Story

- **In-School Youth** – Athletic, dependable, and hard-working are a few words to describe D'Andrea Smith. She was referred to our in-school youth program in 2008 by a high school teacher who thought she would be a "perfect fit" for our program and she was right. After working as a general laborer in our TANF summer work component at the Brownson House in 2008, she did a number of job shadowing experiences and visited many colleges/universities, including California University of PA which immediately "felt at home." She applied and was accepted but realized that tuition would be a hurdle to overcome. Ester Clark, our in-school youth coordinator, contacted the admission's counselor and found out about a minority scholarship that would pay for her tuition for four years. Miss Smith, who met all requirements which included a 3.5 GPA and a minimum of 1000 on the SAT, was awarded the scholarship. She is now a freshman majoring in athletic training. Her goal is to get both a bachelor's and master's degree.
- **Out-Of-School Youth** – Brandon Odom came to Southwest Training Services, Inc. in May 2010 to explore training possibilities. He was interested in Western Area Career & Technology Center's certified operations technician program. After earning the National Retail Federation customer service certification, he enrolled in the Gas and Oil Well Tending portion of the program and, when he graduated, began his job search. Because of his strong work ethic and determination, he was hired as a laborer with Advanced Oilfield Services, Inc. out of Canonsburg. He has been working 50 hours a week since the beginning of November. He credits us with giving him the opportunity to be successful in this fast growing industry.

SOUTHWEST CORNER WORKFORCE INVESTMENT BOARD

ACTION ITEMS: FORM FOR RECORDING VOTES/COMMENTS

*Board members: please print and complete this form prior to the upcoming meeting.**

Action item: Approve the minutes from the last SCWIB board meeting (see pages 6-10).

In favor Opposed Questions/Comments: _____

Action item: Review and accept the monitoring report prepared by the SCWIB's oversight coordinator (see pages 11-12).

In favor Opposed Questions/Comments: _____

Action item: Review and accept the SCWIB's most recent fiscal report (distributed separately).

In favor Opposed Questions/Comments: _____

Action item: Authorize the SCWIB staff to issue an RFP for youth programs (distributed separately), as recommended by the Youth Council.

In favor Opposed Questions/Comments: _____

Action item: Review and accept the Commonwealth's WIA Common Measures Quarterly Report for the Southwest Corner (see page 15).

In favor Opposed Questions/Comments: _____

Action item: Review and accept the combined WIA data report (see pages 16-20).

In favor Opposed Questions/Comments: _____

Action item: Review and accept the combined PA CareerLink data report (see page 21).

In favor Opposed Questions/Comments: _____

Action item: Review and accept the customer satisfaction survey results for business customers and jobseekers for the most recent quarter (see pages 22-23).

In favor Opposed Questions/Comments: _____

** If you cannot participate in the board meeting on 1/25/10, please fax your completed form to Jeffrey Nobili at 724-229-5086 by 12 PM on 10/24/10.*

Board Member's Name (please print)

Board Member's Signature

Date

Southwest Corner Workforce Investment Board

c/o Washington Greene County Job Training Agency, Inc.

351 West Beau Street, Suite 300

Washington, PA 15301

Phone: 724-229-5083

Fax: 724-229-5086

www.southwestcornerwib.com

Linda L. Bell, Director

Washington County Commissioners

Honorable Lawrence O. Maggi,* Chairman

Honorable J. Bracken Burns, Sr.

Honorable Diana L. Ireby

Greene County Commissioners

Honorable Pam Snyder, Chairperson

Honorable Charles Morris

Honorable Archie Trader

Beaver County Commissioners

Honorable Tony Amadio, Chairperson

Honorable Charles A. Camp

Honorable Joseph Spanik

* Chief elected official for the Southwest Corner Workforce Investment Area